

Amazing Agendas and Illuminating Information: *Getting the most out of your board meetings*

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Albert Einstein

"If I had one hour to save the world, I would spend fifty-five minutes defining the problem and only five minutes finding the solution."





Board Meeting Inputs



PEOPLE:

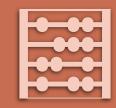
To get real engagement, sharpen the issues and get genuine consensus

AGENDA:

Moving strategy and risk to the forefront & cover letter or introduction to contextualize the work for the meeting



MATERIALS: The art of synthesis and curation



PROCESS:

Drawing out of the directors the best of each of their abilities & determining the best way to organize discussion of the problem vs. what is the best solution to the problem



MINUTES: Record, compliance and action



Information to the Board

- For a decision/approval
- For counsel:
 - Moral support
 - Direction
- For education or getting better informed on a developing issue





Content and Cadence

- Pre-population for the year:
 - AGM
 - Financial and business plans
 - Quarterly reviews, etc.
- Education items for the year



ABOUT THE AGENDA

The agenda is a powerful governance tool

Drafted carefully early in the process

Succinctly identify each substantive item of business in sufficient descriptive detail to assist the Chair and Directors know what it is about

Include columns showing:

- who the presenter is
- whether the item is for information, discussion or approval, and

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how much time is allocated to the item

Consider adding *In Camera* sessions to the agenda at the beginning and the end of the meeting

If there are Committees, include Committee Reports as an items in the agenda

ACATO



Common Problems With Board Agendas

- Overloading can make meetings long, arduous, and reduce the effectiveness.
- Inadequate prioritization can lead to the most important issues not being discussed in-depth, while less important issues receive disproportionate attention.





Questions the Chair, CEO and Corporate Secretary should ask of themselves and each other

- Do we have enough of the "RIGHT" information?
- Is there someone else who needs to come in?
 - Legal counsel
 - Other experts (internal or external)
 - Facilitator
- What does the CEO need from the Board at this meeting?

Timing of Agenda Items:

- Allocate enough time for each item
- Leave time for questions and discussion
- Respect the flow and energy
 - Don't leave heavy items to late in meeting
- The first item
 - Seems to take a half hour regardless of importance
 - Consent agenda plus something lighter helps

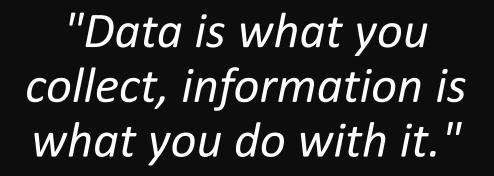
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Timing of Materials

- Ideally one week with a weekend in between
- Always exceptions
 - Audit timing
 - Special or emergency situations

Mary J. Cronin







Line of Sight

Hindsight

• Reporting on operations, etc.

Oversight

• Meeting your duties, e.g. statutory and mgt.

Foresight

- Looking ahead (strategy) 60%??????
- 9 out of 41 days on high functioning board on strategy
- McKinsey CEO Guide to Boards 2016

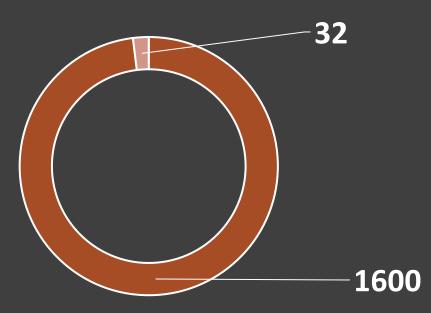
Insight

Understanding (Cybersecurity, talent management)



Information Imbalance

0.02% of the time



employees directors

• Board member (8 meetings at 4 hours) = 32



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[•] Employee (40 weeks at 40 hours) = 1600



Reporting Information to a Board

- Do the reports cover all critical issues and have current information?
- Is the data clear/reported in a consistent way and reflects past and future data?
- Is the data presented in a way that board members can understand it?
- Clear synopsis with supporting data behind it
- Can the board trust the information?



Important information?

What?
So what?
Now what?



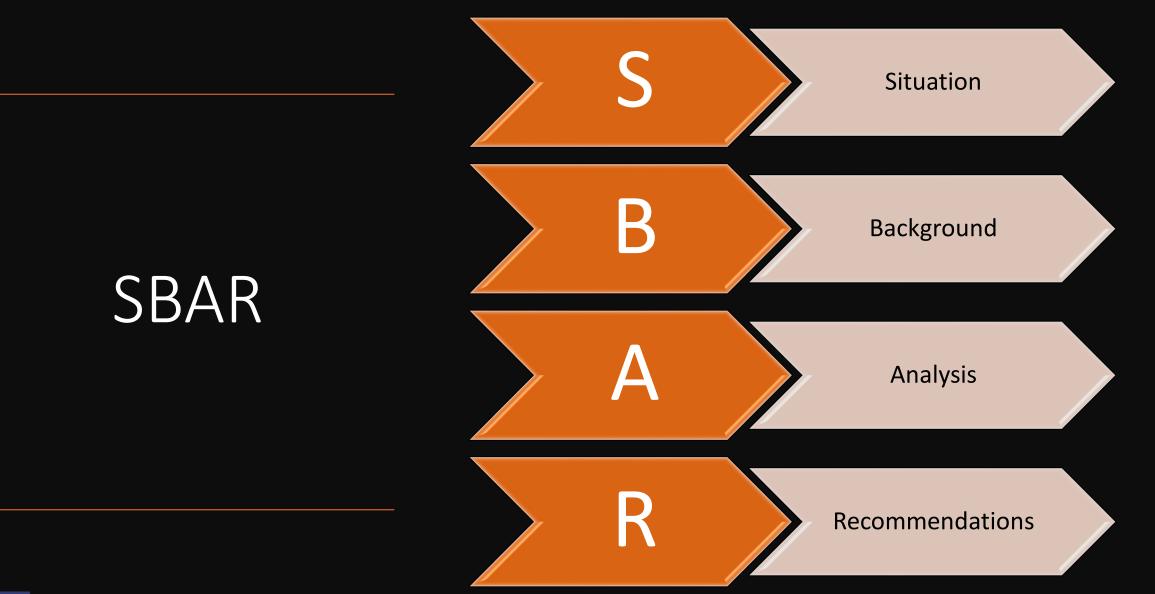


Buffett Method

Buffett often explains that he writes for an audience of one—his longtime partner Charlie Munger.









Thank You!

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